

Nothing enters your infrastructure.

A two-page brief for the IT and security reviewer. aersyn.ai is a software service for aircraft-parts trading teams: it reads incoming RFQs, drafts priced replies, and follows up on quotes, inside the Microsoft 365 tenant you already own.

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Architecture principle: outbound only

aersyn.ai operates on delegated access to your own Microsoft 365 tenant. No agent is installed in your systems, no VPN is set up, and no inbound connection is opened toward your infrastructure. If your stock lives in an ERP, a controlled outbound push from your side is enough; aersyn.ai never reaches into it.



Access is scoped to what the product needs, logged, and revocable by your administrator at any time from your own tenant.

Five facts your IT can check

✓ The Microsoft 365 tenant is one you already own.

✓ aersyn.ai only pushes outbound, nothing enters your infrastructure.

✓ Access is delegated, logged, and revocable at any time.

✓ Your data is never used to train a model.

✓ Full export to CSV or JSON, whenever you want.

Encryption, access, compliance

Encryption and identity

Standard Microsoft 365 encryption in transit and at rest, single sign-on through Entra ID. Access from aersyn.ai is restricted, logged, and limited to the operations the product needs.

Compliance posture

GDPR compliant, DPA available on request. NDA available before any data is shared.

SOC 2 and ISO 27001 are on the roadmap. We state this plainly rather than overselling a posture we do not hold yet.

Answers to the standard vendor-review questions

Question	Answer
Where does our data live?	In the Microsoft 365 tenant you already own. French data residency is available if you need it.
Is our data used to train a model?	No. Your data is never used to train a model.
Can the AI send quotes without a human?	Only if you configure it, and only on your own stock. Sourcing suppliers is always human. Your trader reviews the finished draft and hits send.
Do we need to connect our ERP?	No. A controlled outbound push from the Microsoft 365 tenant you already own is enough. If you want a tighter link, we build and maintain a tailored connector to your ERP.
What about deals closed on the phone?	The phone deal still closes on the phone. aersyn.ai logs it, preps the paperwork, and keeps the follow-up alive.
What happens if aersyn.ai disappears?	Your tenant, your domain, your data. Reversibility is written into the Terms, and there is a published exit runbook: you export everything to CSV or JSON and you are back on Excel the next day. The company is bootstrapped and profitable, no burn-and-pray.

Continuity and reversibility

Exit, in practice

Everything you need to leave is documented in a published exit runbook at aersyn.ai/exit-runbook: full export of your data to CSV or JSON, revocation of delegated access from your own tenant, and a clean stop.

A source code escrow, released only if aersyn.ai ever ceased operating, is planned for a later phase. It is not a signed arrangement today; the reversibility above is what you can rely on.

Support

You reach the founder directly, not a ticket queue. Live support in English and French, 6am to 11pm Central European Time, covering the full Gulf working day and the US business day to the Eastern close.

Security here is the standard software kind: NDAs, scoped and revocable access, standard Microsoft 365 encryption, documented reversibility. Nothing exotic for your team to approve. For anything this brief does not cover, write to jp.morice@aersyn.com and you will get an answer from the person who built the system.